

APPLICABILITY OF FORECASTED BANKRUPTCY MODELS TO RUSSIAN INDUSTRIAL COMPANIES

*G.S. Chebotareva*¹, *W. Strielkowski*², *N.S. Gafurov*³

¹Ural Federal University, Ekaterinburg, Russian Federation

²Czech University of Life Sciences, Prague, Czech Republic

³South Ural State University, Chelyabinsk, Russian Federation

E-mails: g.s.chebotareva@urfu.ru, strielkowski@pef.czu.cz, gafurovns@susu.ru

The application of effective methods for forecasting of the bankruptcy of industrial companies is always an urgent task for businesses, especially at the present stage which is characterized by an extremely high uncertainty. The paper presents the main techniques of bankruptcy modelling used in the world's practice: *logit*, *probit* and *MDA*-models, as well as the special private methods developed on their basis. These tools constitute the methodological foundation of our research. To assess the practical applicability of these methods to the contemporary Russian market, two sectorial companies (bankrupt and non-bankrupt) are selected as the object of study. A feature of the research is the use of financial statements of companies developed according to Russian and international standards. In the course of the calculations, we apply external and internal restrictions related to the key rate, credit history characteristics, age and regional affiliation of companies. Based on the dynamic assessment, we draw conclusions about the practical applicability and inapplicability of certain forecast models for the Russian economy. We investigate the relationship between the assessment results and the type of source data used. Research veracity is confirmed using generally recognized models and methods, as well as the practical implementation of the results obtained. We can recommend to use these results for improving the existing models for predicting bankruptcy and developing new ones, as well as for owners and investors of companies who need to make strategic decisions.

Keywords: bankruptcy; forecast; industrial company; mathematical modelling; logit model; probit model; MDA-model; Russian market.

Introduction

Modern practice of forecasting bankruptcy of sectorial companies is based on the evaluation of mathematical models that substantially differ according to financial statements and indicators. The set of such models can be divided into three large groups: logit, probit, and MDA-models, each of which has its own specifics [1–4]. However, in today's rapidly changing market conditions and unstable political environment, the issue of the practical significance of such models for accurate and objective assessment of the risk of bankruptcy becomes more acute. This problem is enormously essential not only for the companies themselves, but also for their investors. Hence, the challenge of applicability of such forecasted models for the Russian companies is very relevant both from the scientific and practical points of view. The decision problem involves two main stages.

1. Methodology for Modelling Bankruptcy of Sectorial Companies

In general form, logit models are given by the logistic regression equation (1) [1]:

$$PB = \frac{1}{1 + e^Y}, \quad (1)$$

where PB is a probability of company bankruptcy in accordance with condition (2); e is Euler number ($e \approx 2,71828$); Y is an individual integral indicator.

$$PB = \begin{cases} \text{from 0 when value of PD of energy company is minimum,} \\ \text{to 1 when value of PD is maximum.} \end{cases} \quad (2)$$

The integral indicator Y is evaluated by the specific model

$$Y = b_0 + b_1 \cdot X_1 + b_2 \cdot X_2 + \dots + b_n \cdot X_n, \quad (3)$$

where X_j is the j -th financial indicator; b_j is the evaluation value of the j -th coefficient's significance; $j \in [1; n]$.

In the empirical part of this paper, we consider five most common logit models: Chesser, Khaidarshina, Zhdanov, Joo-Ha-Taehong and Altman-Sabato [2]. For instance, the integral indicator of the Chesser logit model is briefly described as

$$Y = -2,04 - 5,2 \cdot X_1 + 0,01 \cdot X_2 - 6,7 \cdot X_3 + 4,4 \cdot X_4 - 0,08 \cdot X_5 - 0,1 \cdot X_6, \quad (4)$$

where X_1 is the ratio of cash and market securities to the total assets; X_2 is the ratio of profit on sales to the amount of cash and market securities; X_3 is the ratio of earnings before interest and taxes to the total assets; X_4 is the ratio of total liabilities to total assets; X_5 is the ratio of fixed capital to equity capital; X_6 is the ratio of current assets to profit on sales.

In addition, the integral indicator of Khaydarshina logit model, calculated for industrial enterprises, assumes qualitative and quantitative assessment given by

$$Y = -10,21 - 0,03 \cdot K_1 - 6,75 \cdot K_2 + 3,71 \cdot K_3 + 1,6 \cdot K_4 + 0,56 \cdot K_5 + 0,13 \cdot K_6 + 1,37 \cdot K_7 + 6,36 \cdot K_8 + 0,28 \cdot K_9 - 2,6 \cdot K_{10} + 7,31 \cdot K_{11}, \quad (5)$$

where K_1 takes into account the factor of the company "age" (6); K_2 is the characteristics of the company's credit history (7); K_3 is the current ratio; K_4 is the ratio of earnings before interest and taxes to interest paid; K_5 is the weighted average capital of the company; K_6 is average key rate of the Bank of Russia; K_7 is the regional affiliation of the company (8); K_8 is Return on Assets; K_9 is Return on Equity; K_{10} is the growth rate of the equity capital; K_{11} is the growth rate of assets.

$$K_1 = \begin{cases} 0, & \text{if the company was created more than 10 years ago,} \\ 1, & \text{if the company was created less than 10 years ago,} \end{cases} \quad (6)$$

$$K_2 = \begin{cases} 0, & \text{if the company has positive credit history,} \\ 1, & \text{if the company has negative credit history,} \end{cases} \quad (7)$$

$$K_7 = \begin{cases} 0, & \text{if the company is located in Moscow or Saint-Petersburg,} \\ 1, & \text{if the company is located in another city.} \end{cases} \quad (8)$$

Probit models are based on normal data distribution and binary probability value and can be given in the general form as follows:

$$PB = f(Z), \quad (9)$$

where PB is the probability of company bankruptcy in accordance with condition (10); f is the function of standard normal distribution; Z is the individual integral indicator.

$$PB = \begin{cases} \text{from 0 if the company is bankrupt,} \\ \text{to 1 if the company is non-bankrupt.} \end{cases} \quad (10)$$

The practical absence of normal data distribution at the present stage made the use of probit models less frequent. However, in the practical part, the Zmijewski model [3] is considered:

$$PB = f(-4,3 - 4,5 \cdot X_1 + 5,7 \cdot X_2 + 0,004 \cdot X_3), \quad (11)$$

where X_1 is the ratio of net profit to total assets; X_2 is the ratio of total liabilities to total assets; X_3 is the ratio of current assets to short-term liabilities.

The general form of multiple discriminant analysis (MDA) models is presented in (12). The interpretation of each MDA-model is individual and can vary beyond the range from 0 to 1

$$Z = a + b \cdot K_1 + c \cdot K_2 + d \cdot K_3 + \dots + n \cdot K_n, \quad (12)$$

where Z is the final indicator of the MDA-model that characterizes the probability of company bankruptcy; a, b, c, d, \dots, n are the regression coefficients; $K_1, K_2, K_3, \dots, K_n$ are the independent variables.

We analyzed ten foreign and domestic MDA-models in the context of the research problem [2–5]: three Altman models, as well as models of Lis, Springate, Taffler, Fulmer, Fedotova, Savitskaya and Belikov–Davydova [1, 2].

2. Assessing the Practical Applicability of Bankruptcy Models to Russian Industrial Companies

Two functioning Russian companies are selected as objects and conventionally denoted by “A” and “B”. Moreover, company “A” is currently successfully operating in its market and does not fall into the bankruptcy zone during the study period; company “B” was declared bankrupt several years ago, and the information for analysis on it was taken for that period. Forecasting of the bankruptcy of these companies using models above allow to assess the current applicability of these models for the Russian market.

Both five-factor models of Altman, as well as models of Khaidarshina, Lis, Taffler, Springate, Savitskaya, Belikov–Davydova and Zmijewski showed absolutely accurate results about the state of companies. The models of Joo-Ha-Taehong, Altman–Sabato and Fedotova confirmed success of the company “A”. The Chesser’s logit model confirmed bankruptcy of the company “B” in the case of IFRS. The model of Zhdanov showed incorrect results for the company “A” in the case of IFRS. The two-factor models of Altman and Fulmer gave an error when evaluating the company “B” according to RAS data.

Conclusions

1. All in all, we solved the actual problem of assessing the applicability of existing forecasted bankruptcy models for the Russian market.

2. In addition, we studied the relationship between the assessment results and the types of models used, as well as the source data (RAS and IFRS).

3. Moreover, we recommend to use our results in the development of new models for forecasting of the bankruptcy of sectorial companies.

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ПРИМЕНИМОСТЬ ПРОГНОЗНЫХ МОДЕЛЕЙ БАНКРОТСТВА К РОССИЙСКИМ ОТРАСЛЕВЫМ КОМПАНИЯМ

Г.С. Чеботарева¹, В. Стриелковски², Н.Ш. Гафуров³

¹Уральский федеральный университет им. первого Президента России
Б.Н. Ельцина, г. Екатеринбург, Российская Федерация

²Чешский аграрный университет, г. Прага, Чешская Республика

³Южно-Уральский государственный университет, г. Челябинск,
Российская Федерация

Использование эффективных методов прогнозирования банкротства отраслевых компаний всегда является актуальной для бизнеса задачей, особенно на современном этапе, характеризующемся чрезвычайно высокой неопределенностью. В статье представлены основные способы моделирования банкротства, используемые в мировой практике: *logit*, *probit* и *MDA*-модели, а также разработанные на их основе частные

методы. Данный инструментарий является методологической базой проведенного исследования. Для оценки практической применимости данных подходов к современному российскому рынку в качестве объектов выбраны две отраслевые компании: банкрот и не банкрот. Особенностью проведенного исследования является использование финансовых данных компаний, разработанных по российским, а также международным стандартам. При проведении расчетов приняты внешние и внутренние ограничения, связанные с размером ключевой ставки, характеристикой кредитных историй, возрастом и региональной принадлежностью компаний. На основе проведенной динамической оценки сделаны выводы о практической применимости и неприменимости отдельных прогнозных моделей для российской экономики. Исследована зависимость между результатами оценки и типом используемых исходных данных. Достоверность полученных выводов подтверждена применением общепризнанных моделей и методов, а также практической реализацией полученных результатов. Данные результаты рекомендуется использовать при совершенствовании существующих и разработке новых моделей прогнозирования банкротства, а также собственникам и инвесторам компаний при принятии стратегических решений.

Ключевые слова: банкротство; прогнозирование; отраслевые компании; математическое моделирование; logit-модель; probit-модель; MDA-модель; российский рынок.

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Галина Сергеевна Чеботарева, кандидат экономических наук, доцент, кафедра «Банковский и инвестиционный менеджмент», Уральский федеральный университет им. первого Президента России Б.Н. Ельцина (г. Екатеринбург, Российская Федерация), g.s.chebotareva@urfu.ru.

Вадим Стриелковски, доктор экономических наук, профессор, кафедра «Торговля и финансы», факультет экономики и управления, Чешский аграрный университет (г. Прага, Чешская Республика), strielkowski@ppf.czu.cz.

Наиль Шайхрамович Гафуров, кандидат технических наук, доцент, кафедра «Прикладная экономика», Южно-Уральский государственный университет (г. Челябинск, Российская Федерация), gafurovns@susu.ru.

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